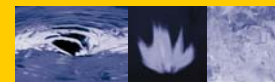


**FLORIDA ASSOCIATION OF PLUMBING • HEATING • COOLING CONTRATORS**



*Working Hard For You*



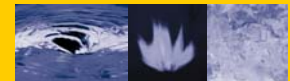


# Change

**The World is changing -  
Are You?**



*Working Hard For You*





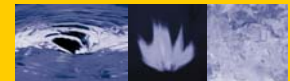
# Beginning

**The Florida Association of  
Plumbing • Heating • Cooling Contractors**

**Started**

**83 Years Ago**

*Working Hard For You*





## 82 Years of Change

FAPHCC = Professionalism



Today's Plumbers Are  
Businessmen

*Working Hard For You*





# How can PHCC help YOU?

## Plumbing For Profit



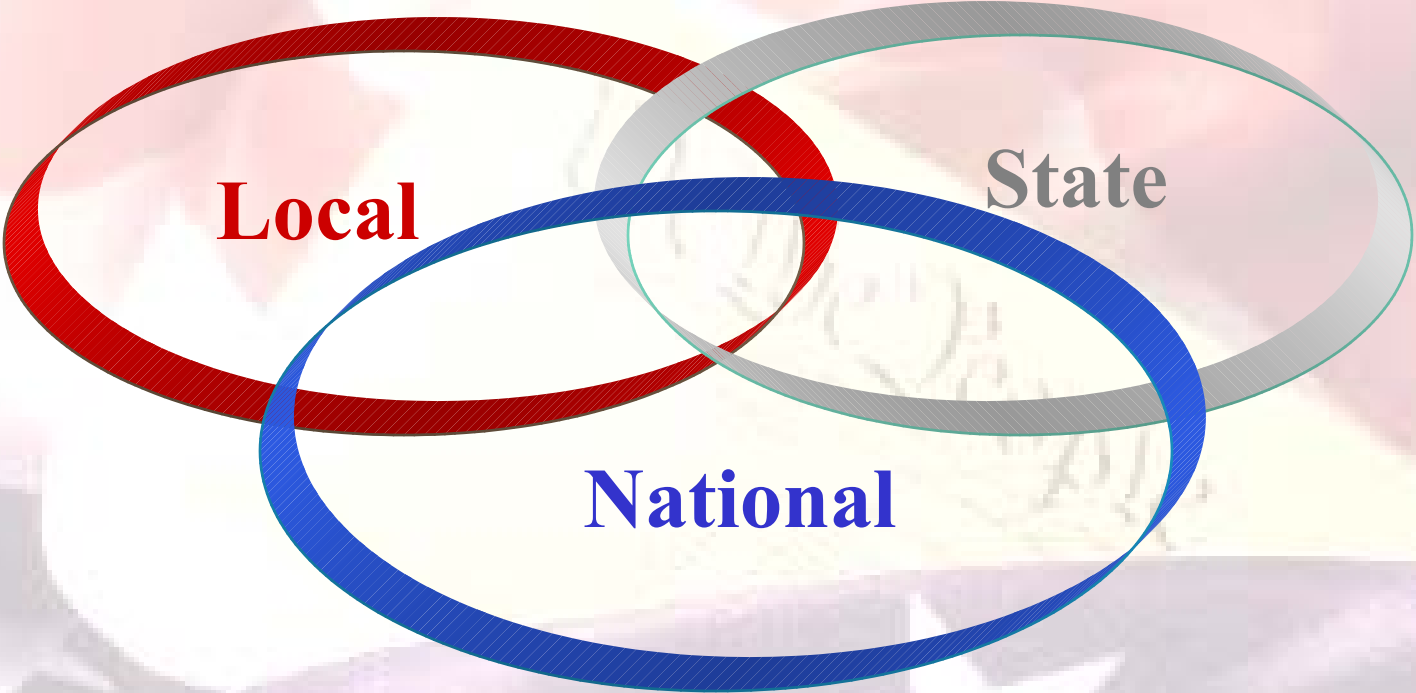
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# Successful Contractors

- Local / State / National Representation





# Government Relations



*Pride In Our Past...Faith In Our Future*



# Overview



## •Government Relations:

- Advocate for plumbing-heating-cooling industry:
- Communicate - Educate - Advocate
- Legislative
  - Our Lobbyist (Rick Watson)
- We Have Members Who Are Committee Members Of The Florida Building Commission, & The Construction Industry Licensing Board
- On The Local Level We Have Members That Sit On County Construction Industry Licensing Boards



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# Successful Contractors

## We Keep You Informed

- Quarterly “P-H-C Contractor” Magazine
- Monthly “Rough-In” Newsletters
- Weekly “Trim-Out” Fax or E-mailed
- Website at [flphcc.org](http://flphcc.org)



*Working Hard For You*



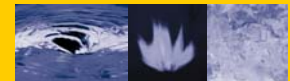


# Successful Contractors

## Network with the BEST

- 2004 State and National Convention and Trade Show
- State and Local Meetings
- Supporting your Industry
- Associate Members
  - Suppliers
  - Manufactures

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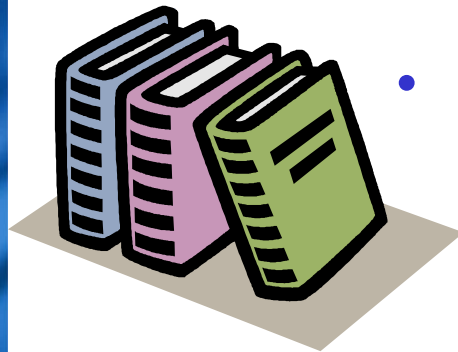


# Successful Contractors

## Education



- Florida Association of PHCC School
  - Statewide P-H-C Continuing Education Seminars
    - Including Code Classes
    - Apprentices Programs



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# Successful Contractors

## \$ Tools that Save \$

- Bidding Programs
- Labor Calculator
- Personnel Notebook
- Line of Professional Products



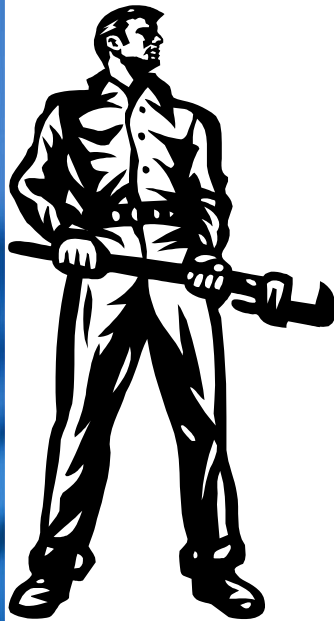
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# Successful Contractors

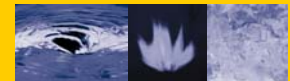


## Skillful, Productive Employees



- Apprenticeship
- Foremen/Superintendent Courses
- Project Manager

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# Successful Contractors

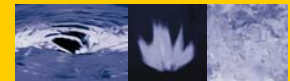


## Intangible Benefits



Lobbying and Federal Representation	\$10,000
Industry Communication	\$ 2,000
Networking Opportunities	\$ 2,000
Representation with UA	\$10,000
Representation on Codes and standards	\$ 5,000
Marketing the PHC Contractor	\$10,000
Developing a Professional Product Line for you	\$25,000
Education	<u>\$10,000</u>
Total	\$74,000

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# Successful Contractors

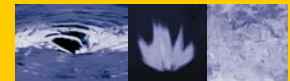


## Tangible Benefits



Wearguard (25% off)	\$ 50
NEBS (10% discount)	\$ 25
Exxon Mobil discount	\$ 50
Industry specific insurance with Federated	\$ 200
Secure One Warranty	\$ 100
Personnel Handbook	\$ 400
Coupon Book	\$ 300
MBNA Credit Card	\$ 50
<b>Total</b>	<b>\$1,175 +</b>

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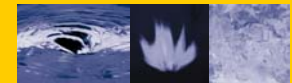
# Successful Contractors

Partnering to Reach the Top

FAPHCC  
Exists to  
Ensure your  
Personal and  
Business  
Success



*Working Hard For You*



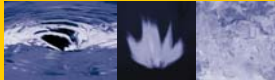


# Successful Contractors



The World Has Changed,  
Have You?

*Pride In Our Past...Faith In Our Future*





# Become Successful Contractors

For Membership Contact Traci Martin At  
The State Office

## **FAPHCC**

6801 Edgewater Drive

Orlando, Florida 32810

Local: 407-578-7955

Toll Free: 800-735-2640

Fax: 407-578-7099

E-mail: [traci@flphcc.org](mailto:traci@flphcc.org)

URL: <http://www.flphcc.org>

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# Become Successful Contractors

For Continuing Education and Apprenticeship Programs Contact Ruth Tirado At  
The State Office

## FAPHCC School

6801 Edgewater Drive  
Orlando, Florida 32810

Local: 407-578-7955

Toll Free: 800-735-2640

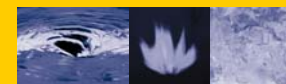
Fax: 407-578-7099

E-mail: [ruth@flphcc.org](mailto:ruth@flphcc.org)

URL: <http://www.flphcc.org>



*Working Hard For You*





# Become Successful Contractors



## **“PROVIDING LEADERSHIP THROUGH SUPPORT”**

The FAPHCC Auxiliary consists of women and men with the purpose of "working in partnership with the plumbing, heating & cooling industry through cooperation, communication and education."

### **MEMBERSHIP**

We are composed of talented people who have a wide variety of backgrounds. The common denominator, however, is an interest in the P-H-C industry. We hold diverse jobs from teaching, homemaking, sales, business owners, contractors, secretaries, and much more.

**For More Information on the Auxiliary Contact:**

**Grace Holloway at 800-735-2640 or E-mail: [grace@hollowayplumbing.com](mailto:grace@hollowayplumbing.com)**

***Working Hard For You***

